



SERVICE DESCRIPTION	10006	9105	9246	9921	Grand Total
A/C EVAP SERVICE	0	0	0	0	0
A/C SERVICE	0	0	0	0	0
BATTERY SERVICE	0	1	0	1	2
BRAKE SYSTEM FLUID EXCHANGE	3	7	0	1	11
COOLANT EXCHANGE SERVICE	0	2	0	3	5
DIFFERENTIAL SERVICE	1	3	0	1	5
FUEL INDUCTION SERVICE	4	4	0	2	10
INJECTOR - GAS FUEL INJECTION SERVICE	1	6	0	2	9
INJECTOR - DIESEL FUEL INJECTION SERVICE	0	2	0	1	3
POWER STEERING FLUID EXCHANGE	1	2	0	0	3
TRANS - AUTO TRANSMISSION EXCHANGE	2	14	0	0	16
TRANS - MANUAL TRANSMISSION SERVICE	0	0	0	0	0
TRANSFER CASE SERVICE	0	0	0	1	1
<b>Grand Total</b>	<b>12</b>	<b>41</b>	<b>0</b>	<b>12</b>	<b>65</b>

thru 12/31/2013

tracking 65

Advisor Name	BLACK	ERIC	VAL	WALKER	Total	<25%
CP RO's Written	224	292	58	113	<b>687</b>	>25%
Maintenance Percentage of CP RO's Written	5%	14%	0%	11%	9%	>15%
<b>BRAKES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
BRAKES	17	25	0	17	<b>59</b>	>10%
BRAKE PERCENTAGE OF CP RO'S	8%	9%	0%	15%	9%	>5%
<b>TIRES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<20%
TIRES	14	194	0	6	<b>214</b>	>20%
TIRE PERCENTAGE OF CP RO'S	6%	66%	0%	5%	31%	>15%
<b>BATTERIES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
BATTERIES	5	11	1	4	<b>21</b>	>10%
BATTERY PERCENTAGE OF CP RO'S	2%	4%	2%	4%	3%	>5%
<b>ALIGNMENT</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
ALIGNMENT	7	28	0	4	<b>39</b>	>10%
ALIGNMENT PERCENTAGE OF CP RO'S	3%	10%	0%	4%	6%	>5%
<b>AIR FILTER</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
Air Filter	9	14	1	5	<b>29</b>	>10%
AF PERCENTAGE OF CP RO'S	4%	5%	2%	4%	4%	>5%
<b>FUEL FILTER</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
Fuel Filter	6	7	0	20	<b>33</b>	>10%
Fuel Filter PERCENTAGE OF CP RO'S	3%	2%	0%	18%	5%	>5%
<b>WIPERS (QTY OF INDIVIDUAL BLADES SOLD)</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<10%
Wipers	20	22	4	0	<b>46</b>	>10%
Wipers PERCENTAGE OF CP RO'S	9%	8%	7%	0%	7%	>5%
<b>MPI</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<90%
MPI	220	264	15	115	<b>614</b>	>90%
MPI PERCENTAGE OF CP RO'S	98%	90%	26%	102%	89%	>70%
<b>BRAKE CONDITION CODES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<90%
BRAKE CODES	156	195	4	110	<b>465</b>	>90%
BRAKE CODES PERCENTAGE OF CP RO'S	70%	67%	7%	97%	68%	>70%
<b>TIRE CONDITION CODES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<90%
Tire Codes	220	264	15	115	<b>614</b>	>90%
TIRE CODES PERCENTAGE OF CP RO'S	98%	90%	26%	102%	89%	>70%
<b>BATTERY CONDITION CODES</b>	BLACK	ERIC	VAL	WALKER	TOTAL	<90%
BATTERY CODES	139	175	4	105	<b>423</b>	>90%
BATTERY CODES PERCENTAGE OF CP RO'S	62%	60%	7%	93%	62%	>70%

