



SERVICE DESCRIPTION	10006	9105	9246	9921	Grand Total
A/C EVAP SERVICE	0	0	0	0	0
A/C SERVICE	0	0	0	1	1
BATTERY SERVICE	2	0	0	3	5
BRAKE SYSTEM FLUID EXCHANGE	2	4	0	0	6
COOLANT EXCHANGE SERVICE	2	0	0	5	7
DIFFERENTIAL SERVICE	3	3	0	1	7
FUEL INDUCTION SERVICE	10	11	0	0	21
INJECTOR - GAS FUEL INJECTION SERVICE	8	12	0	0	20
INJECTOR - DIESEL FUEL INJECTION SERVICE	0	4	0	0	4
POWER STEERING FLUID EXCHANGE	3	2	0	0	5
TRANS - AUTO TRANSMISSION EXCHANGE	11	18	1	0	30
TRANS - MANUAL TRANSMISSION SERVICE	0	0	0	0	0
TRANSFER CASE SERVICE	1	1	0	2	4

thru 3/31/2014

Grand Total 42 55 1 12 110 tracking 110

Advisor Name	BLACK	ERIC	JA	WALKER	Total	<25%
CP RO's Written	147	230	166	100	643	>25%
Maintenance Percentage of CP RO's Written	29%	24%	1%	12%	17%	>15%

BRAKES	BLACK	ERIC	JA	WALKER	TOTAL	<10%
BRAKES	11	17	2	29	59	>10%
BRAKE PERCENTAGE OF CP RO'S	7%	7%	1%	29%	9%	>5%

TIRES	BLACK	ERIC	JA	WALKER	TOTAL	<20%
TIRES	50	145	24	0	219	>20%
TIRE PERCENTAGE OF CP RO'S	34%	63%	14%	0%	34%	>15%

BATTERIES	BLACK	ERIC	JA	WALKER	TOTAL	<10%
BATTERIES	1	2	7	3	13	>10%
BATTERY PERCENTAGE OF CP RO'S	1%	1%	4%	3%	2%	>5%

ALIGNMENT	BLACK	ERIC	JA	WALKER	TOTAL	<10%
ALIGNMENT	7	13	5	3	28	>10%
ALIGNMENT PERCENTAGE OF CP RO'S	5%	6%	3%	3%	4%	>5%

AIR FILTER	BLACK	ERIC	JA	WALKER	TOTAL	<10%
Air Filter	13	20	4	3	40	>10%
AF PERCENTAGE OF CP RO'S	9%	9%	2%	3%	6%	>5%

POLLEN FILTER	BLACK	ERIC	JA	WALKER	TOTAL	<10%
Pollen Air Filter	0	6	0	0	6	>10%
Fuel Filter PERCENTAGE OF CP RO'S	0%	3%	0%	0%	1%	>5%

FUEL FILTER	BLACK	ERIC	JA	WALKER	TOTAL	<10%
Fuel Filter	5	24	0	10	39	>10%
Fuel Filter PERCENTAGE OF CP RO'S	3%	10%	0%	10%	6%	>5%

WIPERS (QTY OF INDIVIDUAL BLADES SOLD)	BLACK	ERIC	JA	WALKER	TOTAL	<10%
Wipers	18	26	12	0	56	>10%
Wipers PERCENTAGE OF CP RO'S	12%	11%	7%	0%	9%	>5%

MPI	BLACK	ERIC	JA	WALKER	TOTAL	<90%
MPI	150	214	107	114	585	>90%
MPI PERCENTAGE OF CP RO'S	102%	93%	64%	114%	91%	>70%

BRAKE CONDITION CODES	BLACK	ERIC	JA	WALKER	TOTAL	<90%
BRAKE CODES	108	165	73	86	432	>90%
BRAKE CODES PERCENTAGE OF CP RO'S	73%	72%	44%	86%	67%	>70%

TIRE CONDITION CODES	BLACK	ERIC	JA	WALKER	TOTAL	<90%
Tire Codes	150	214	107	83	554	>90%
TIRE CODES PERCENTAGE OF CP RO'S	102%	93%	64%	83%	86%	>70%

BATTERY CONDITION CODES	BLACK	ERIC	JA	WALKER	TOTAL	<90%
BATTERY CODES	97	135	51	87	370	>90%
BATTERY CODES PERCENTAGE OF CP RO'S	66%	59%	31%	87%	58%	>70%

